Project Application Scoring Criteria

Indicator	Criteria	Total Points
HUD Experience **Question A**	Does the agency discuss its experience with HUD funded programs? If the agency has no HUD grant experience, does the narrative describe other funding sources? Does the agency have an understanding of the agency responsibilities under HUD funded grants? Has the agency been denied or lost HUD funding in the past? If so, are there any concerns that the agency will have similar challenges if it receives CoC funding? Does the agency have a SAM account?	0
Project Applicability **Question 1**	Does the agency address a gap that the CoC has identified as a need? Has the agency identified other programs that provide similar services and collaborated with those agencies to reduce duplication of effort and maximize services and supports offered to the community? Has the agency demonstrated that the project aligns with the mission of its own agency AND the mission of the CoC? Are at least 80% of beds/vouchers dedicated to one of the CoC's identified priority populations?	10
Staffing **Question 2**	Does the agency have an organizational chart that outlines a clear structure for accountability? Does the agency have job descriptions for funded project staff that are in line with the activities and services proposed in the narrative? Does the agency require qualifications and education that are relevant to each position? Does the agency require qualifications and education that are prohibitive to people with lived experience of housing instability to accessing positions within the agency? Does the agency have a recruitment plan to ensure full staffing of the project to ensure outcomes and objectives are achieved within the grant year?	10
Objectives and Outcomes **Question 3**	Does the agency include all elements of a SMART (specific, measurable, attainable/achievable, realistic, time-focused/timebound) goal in the response? Does the agency include in the SMART goals, outcomes that are relevant to the priority populations discussed in the NOFO? Are the SMART goals relevant to the CoC Strategic Plan goals and objectives? Does the agency include projected outcomes for number of households to be served? Does the agency include projected outcomes for number of households linked to training, employment and/or benefits and mechanisms for such linkages? Does the agency include projected outcomes for providing services to whole families without separating individual family members in accordance with each family's definition of family? Does the agency include system performance metrics and/or data-based outcomes? Does the agency provide an objective related to tracking consumer outcomes post-discharge?	25
Activities and Services **Question 4**	Does the agency provide a SMART plan for connecting people to permanent housing? Does the agency provide a plan for ensuring that consumers can maintain permanent housing once achieved? Does the agency include language that describes individualized service planning, plan maintenance and consumer empowerment? Does the agency provide evidence of compliance with CLAS standards?	25

	Are the activities/services provided relevant to the needs of the populations served? Are specific vulnerable populations and services outlined in the NOI reflected in the activities/services? Do the activities/services include responsible staff? Does the agency have activities/services related to assessing and linking consumers to employment services, mainstream benefits and healthcare services and insurance? Does the agency have collaborations and partnerships with organizations that provide complementary services and/or reflect the activities/services listed? If the agency is utilizing subgrantees, partnerships or collaborations to provide activities and services, are these roles and responsibilities outlined in this section?	
Monitoring and Evaluation Question 5	Does the agency have a plan for monitoring program objective and outcomes that includes frequency of review and staff roles and responsibilities? Does the agency utilize data-driven measurement tools to determine program effectiveness and quality? Does the agency include consumer focus groups, questionnaires and/or surveys that measure consumer satisfaction of the progress on ISP goals and activities? Does the agency monitoring and evaluation plan include a description of how quality improvement goals are determined and by whom? Does the agency quality improvement plan include a PDSA model, or other data driven model for improving program performance and service quality?	20
Operationalizing Housing First Question 6	Do program policies and procedures reflect a Housing First philosophy? Do all levels of staff go through Housing First training? Has the agency received any guidance or consultation to become Housing First? Is there a clear implementation plan for Housing First in this program? Is the Housing First philosophy apparent in processes used during this program implementation? Does the program utilize a client-centered service model that focuses on goals developed by the household? Does the program use an inclusive decision-making structure for system development? Do program processes clearly indicate utilization of the coordinated assessment process for prioritizing households most in need? Does the agency provide a list of detailed barriers to implementing a Housing First philosophy? Are the barriers listed agency-level barriers or are they system-level barriers? (agency will not lose points for system-level barriers identified) Are there detailed strategies listed to address these barriers? Does the agency have a plan to avoid returns to homelessness? Is access to this program contingent on a criminal or credit background check, documentation submission, attendance in certain services or based upon income received? Are service and/or treatment plans voluntary? If there is a "yes" to any of the above questions, is there an explanation? Does the explanation describe why these barriers exist? Is there a plan for implementing a Housing First philosophy into the next year?	50
Fiscal Capacity Question 7	Is the project model described, in detail, through a fiscal lens? Does the proposed budget, including line items and amounts, match the project description?	10

	Does the program provide sufficient salary for program staff to ensure reduction in staff turnover and high-quality, effective service delivery? Does the budget and staffing plan indicate if positions are fully or partially funded by the project? If shared between programs, does the organization record the allocation of time for those individuals? Does the agency have a plan for sustaining the project if key personnel leave during the course of the grant year? Has the agency described any changes within the last three years that have caused a reduction in significant budget variances? Are there any changes that may occur within the upcoming up year that will have an effect on financial operations? If yes, are the projected changes, the reasons for changes and the effect these changes will have on the budget or capacity described in detail? Can this project be sustained if there is a reduction in HUD funding? Does the agency have a plan for adjusting the program without reducing quality of services if there is a reduction in HUD funding? Is the CoC funding request is reasonable and appropriate for the project type? Is the project financially feasible?	
Budget **Question 8**	Does the project provide a letter of commitment for any a firm match commitment of cash or in-kind support with a total value of 25% of the proposed project budget request, minus leasing costs? Does the project funding request match the total budget on the most recent Grant Inventory Worksheet?	0
Bonus **Question 9** **(for PSH and RRH projects)**	For new permanent housing project applications (PSH and RRH projects) was the leveraging of healthcare and/or housing resources described? Was the number of individuals receiving these enhanced services identified? Has the provider demonstrated that they have applied for at least one permanent supportive housing or rapid re-housing project that utilizes housing subsidies or subsidized housing units not funded through the CoC or ESG programs? If so, do the units: (i) in the case of a permanent supportive housing project, provide at least 25 percent of the units included in the project; or (ii) in the case of a rapid re-housing project, serve at least 25 percent of the program participants anticipated to be served by the project? Has the provider demonstrated through a written commitment from a health care organization that: (i) in the case of a substance abuse treatment or recovery provider, it will provide access to treatment or recovery services for all program participants who quality and choose those services; or (ii) the value of assistance being provided is at least an amount that is equivalent to 25 percent of the funding being requested for the project, which will be covered by the healthcare organization?	20