2018 MORRIS COUNTY BUDGET

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MORRIS COUNTY
2018 BUDGET GOALS

• THE PREEMINENT GOAL OF THE FREEHOLDER BOARD REMAINS THE DEVELOPMENT, ADOPTION, AND MANAGEMENT OF AN ANNUAL COUNTY OPERATING BUDGET THAT:

  • REMAINS BOTH FINANCIALLY AND OPERATIONALLY “BALANCED”
  • PROTECTS THE COUNTY’S LONG STANDING “AAA” BOND RATING
  • ENSURES THE PRUDENT AND METHODICAL USE OF FUND BALANCE
  • CONTINUES TO PROVIDE AND IN SOME CASES EXPANDS CRITICAL PUBLIC SAFETY PROGRAMS, HUMAN SERVICE PROGRAMS, AND ALL CRITICAL COUNTY-WIDE INFRASTRUCTURE PROJECTS
  • SUPPORTS COUNTY-WIDE ECONOMIC DEVELOPMENT
THE MORRIS COUNTY COMPREHENSIVE BUDGET DEVELOPMENT PROCESS

- The comprehensive development of Morris County’s Annual Operating Budget includes a detailed, thorough and analytical review of:
  - All expense and revenue opportunities
  - All relevant program service areas
  - All relevant program funding areas
  - The needs of Morris County municipalities
  - Future year’s budget considerations
  - Potential risk areas
MORRIS COUNTY
VISION AND MISSION

THE MORRIS COUNTY BOARD OF CHOSEN FREEHOLDERS HAS DEVELOPED AND PRESENTS A 2018 OPERATING BUDGET FOUNDED UPON AND EMBODYING THE FREEHOLDER BOARD’S VISION, MISSION, AND GUIDING PRINCIPLES

VISION

MORRIS COUNTY WILL CONTINUE TO BE THE PREMIER PLACE IN WHICH TO LIVE, WORK, AND RAISE A FAMILY. OUR COUNTY WILL CONTINUE TO BUILD OUR VIBRANT AND SUSTAINABLE ECONOMY AND PRESERVE OUR NATURAL RESOURCES AND HISTORY. WE WILL HONOR OUR UNIQUE QUALITY OF LIFE, ASSURE A SAFE, WELL-MAINTAINED INFRASTRUCTURE, AND OFFER CULTURAL AND RECREATIONAL OPPORTUNITIES FOR RESIDENTS AND VISITORS ALIKE. WE WILL CONTINUE TO OFFER COMPASSIONATE SUPPORT TO THOSE IN NEED AND MAINTAIN OUR TRADITION AS A CARING COMMUNITY

MISSION

MORRIS COUNTY WILL PROTECT AND PRESERVE THE QUALITY OF LIFE FOR ALL OF MORRIS COUNTY, AND ENSURE THE EFFECTIVE, EFFICIENT AND ETHICAL STEWARDSHIP OF TAX DOLLARS
MORRIS COUNTY GUIDING PRINCIPLES

• **MORRIS COUNTY GOVERNMENT WILL:**
  - **BUILD UPON OUR ADVANTAGES OF LOCATION, INFRASTRUCTURE, A DIVERSE AND TALENTED WORKFORCE, SAFETY, EDUCATION, DIVERSITY AND CULTURE TO MAINTAIN OUR WAY OF LIFE**
  - **RESPECT AND PROTECT THE INTERESTS OF TAXPAYERS AND UTILIZE AND EXERCISE PRUDENCE IN ALL FINANCIAL MATTERS**
  - **EXECUTE ALL ASPECTS OF COUNTY BUSINESS IN THE MOST ETHICAL, EFFECTIVE, PROFESSIONAL AND TRANSPARENT MANNER, WITH ALL ACTIONS AND DECISIONS FOCUSED ON THE MOST RESPONSIVE AND BEST INTERESTS OF MORRIS COUNTY RESIDENTS**
  - **OPTIMIZE THE USE OF AVAILABLE FUNDING, INCLUDING PROVIDING SHARED OR REGIONALIZED SERVICES**
  - **PROVIDE STRATEGIC LEADERSHIP, AND BALANCE SHORT AND LONG TERM PLANNING**
  - **PARTNER WITH OUR 39 MUNICIPALITIES TO SUPPORT THEIR SAFETY AND QUALITY OF LIFE**
  - **ASSIST AND COLLABORATE WITH OUR COMMUNITIES DURING TIMES OF NEED AND/OR CRISIS**
CAREFUL FISCAL MANAGEMENT RESULTS IN A 2018 TAX INCREASE OF $1.67 PER AVERAGE MORRIS COUNTY HOME

THE 2018 TAX LEVY INCREASE IS 1.79% AND IS INCLUSIVE OF ALL ALLOWABLE EXCEPTIONS

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<th>Year</th>
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*Average price of a home in Morris County is $419,042*
2018 - A YEAR OF CHANGE, PREPARATION, POSITIONING AND PARTNERING

The 2018 Operating Budget incorporates the most significant operational change in the history of Morris County; prepares for the implementation of a self-insured employee prescription drug plan; positions the county to address emerging challenges and needs through partnering with local municipalities, constitutional offices, and other entities.

**Change:**
The leasing of Morris View Nursing Home will conservatively reduce the 2018 budget by $31.1M and the 2018 tax effort by $3.2M.

**Preparation:**
The 2018 Budget includes an introduction of an Employee and Retiree Prescription Drug Program in a self insured environment. This transition requires the establishment one-time financial reserves and accounting for 2017 run-off expenses of $3.9M and is designed to provide future long-term savings.
2018 - A YEAR OF CHANGE, PREPARATION, POSITIONING AND PARTNERING

POSITIONING FOR THE FUTURE THROUGH PARTNERSHIPS:

• EXPANDING PUBLIC SAFETY INITIATIVES INCLUDING:
  • CREATING A BALLISTICS LABORATORY WITHIN THE SHERIFF’S OFFICE TO BETTER SUPPORT THE MORRIS COUNTY LAW ENFORCEMENT COMMUNITY
  • CREATING A FORENSIC DRUG LABORATORY WITHIN THE SHERIFF’S OFFICE TO PROMPTLY AND EFFICIENTLY IDENTIFY ILLEGAL DRUGS IN OUR COMMUNITIES
  • ABSORBING ALL 2018 COST INCREASES ASSOCIATED WITH PROVIDING EMERGENCY 9-1-1, POLICE, FIRE, AND EMS DISPATCH SERVICES FOR 23 MORRIS COUNTY MUNICIPALITIES AND 1 FIRE DISTRICT.
  • ENTERING INTO A 2018 AGREEMENT TO PROVIDE EMERGENCY DISPATCH SERVICES FOR PARSIPPANY FIRE DEPT. /EMS AND INCURRING A PORTION OF THOSE COSTS
2018 - A YEAR OF CHANGE, PREPARATION, POSITIONING AND PARTNERING

POSITIONING FOR THE FUTURE THROUGH PARTNERSHIPS:

• EXPANDING PUBLIC SAFETY INITIATIVES INCLUDING (CONTINUED):
  • ENTERING INTO A 2018 AGREEMENT TO PROVIDE PRE-ARRIVAL EMERGENCY 9-1-1 INSTRUCTIONS FOR DENVILLE & FLORHAM PARK AND INCURRING A PORTION OF THOSE COSTS
  • EXPANDING THE AVAILABILITY OF THE MORRIS COUNTY EMS/BLS INITIATIVE THAT REMAINS AVAILABLE TO ALL MORRIS COUNTY MUNICIPALITIES
  • CONTINUING TO ABSORB ALL COSTS RELATED TO A LAW ENFORCEMENT RECORDS MANAGEMENT SYSTEM UTILIZED BY 29 OF THE 40 MORRIS COUNTY LAW ENFORCEMENT AGENCIES
  • CONTINUING TO PROVIDE FIRE AND EMS 9-1-1 DISPATCH TO PICATINNY ARSENAL
  • EXPANDING THE IMPLEMENTATION OF SMART 9-1-1
2018 - A YEAR OF CHANGE, PREPARATION, POSITIONING AND PARTNERING

POSITIONING FOR THE FUTURE THROUGH PARTNERSHIPS:

• **Hope One “Navigating the Journey”:**
  • Enhancing the partnership of the Sheriff’s Office, Dept. of Human Services, and Community Based Agencies with increased funding to fight the County’s Opioid Epidemic, by offering a broader range of social service programs to residents in need in all municipalities

• **Economic Development Initiatives:**
  • Expanding professional Economic Development Services to all Municipalities through increased funding to the Morris County Economic Development Corporation
  • Investing in the success of the County’s agri-business

• **Environmental Investments:**
  • Establishing an appropriation within the 2018 Budget designed to respond to the Emerald Ash Borer Infestation anticipated to impact County properties
2018 - A YEAR OF CHANGE, PREPARATION, POSITIONING AND PARTNERING

**Positioning** for the future through **Partnerships**:

- **Human Service Initiatives:**
  - Expand the out-stationing of Temporary Assistance Services within the Dover area to address the growing demand by retaining a larger office space and allocating additional professional Social Service Staff.
  - The introduction of Office of Temporary Assistance Staff within the Correctional Facility to enhance coordinated re-entry services.
  - The relocation and expansion of the Morris County Veterans Clinic to Morris View Nursing Home.
  - The additional space allocated will permit accommodations for Community Based Agencies to partner with the Veteran’s Administration and County to more appropriately address the comprehensive needs of the County’s Veteran population.
2018 BUDGET REFLECTS STATE MANDATES, CONTRACTUAL OBLIGATIONS, AND NEW INITIATIVE COSTS, PARTIALLY OFFSET BY EXPENSE REDUCTIONS AND INCREASED REVENUES

2018 INCREASE COSTS OF $8.04M INCLUDE:

- $3.9M of transition costs for prescription drug coverage
- $1.51M for anticipated salary adjustments *
  - Aggregate 2% of salaries and in accordance with the cap
- $1.07M positioning for the future through partnerships
- $742K in pension increases *
- $820K for State Human Service/Mental Health needs *

2018 EXPENSE REDUCTIONS OF $3.09M INCLUDE:

- ($2.1M) reduced costs related to leasing of Morris View
- ($740K) reduction in utility costs
- ($250K) reduction in the cost of debt service

2018 INCREASED REVENUES OF $750K INCLUDE:

- $750K additional Sheriff’s revenues

* Increases that are Mandatory and Contractual
FUND BALANCE: REMAINS EXACTLY WHERE IT NEEDS TO BE

- The prudent and methodical use of Fund Balance continues to ensure stability in the annual use of reserves and supports the continuation of the County’s “AAA” Bond Rating.

- As a general rule, Rating Agencies typically seek “AAA” entities to maintain 1 to 2 months of reserves.

- Annually, Morris County continues to use the portion of the Year Ending Fund Balance that can reasonably be expected to be regenerated.

<table>
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<th></th>
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*The 2018 Year Ending Fund Balance of $50.9M is an estimated figure.*
WHAT THE 2018 MORRIS COUNTY BUDGET FUNDS

• THE 2018 COUNTY BUDGET SERVES EACH MUNICIPALITY WITHIN THE COUNTY BY ALLOCATING FUNDS FOR VARIOUS:

  • CRITICAL COMMUNITY INVESTMENTS
  • HUMAN SERVICE PROGRAMS
  • PUBLIC SAFETY SERVICES
  • PLANNING/LIBRARY/COMMUNICATIONS SERVICES
  • CRITICAL INFRASTRUCTURE SERVICES
2018 BUDGET
CRITICAL COMMUNITY INVESTMENTS

- The 2018 Budget contains $44.8M of Community-Based Human Service, Educational, Cultural, and Economic Initiatives that serve all municipalities in Morris County inclusive of:
  - $13.7M for the 18,900 acre Morris County Park Commission
  - $11.8M for the County College of Morris
  - $7.2M for Community-Based Human Service Agencies
  - $6.2M for the Morris County School of Technology
  - $5.4M for the Morris County Library and Heritage Commission
  - $0.5M for Economic Development and Tourism
COUNTY HUMAN SERVICE PROGRAMS CONTINUING TO ASSIST THE MOST VULNERABLE

• PROVIDING TRADITIONAL EMERGENCY ASSISTANCE / WELFARE TO WORK / JOB TRAINING PROGRAMS TO RESIDENTS OF ALL MORRIS COUNTY MUNICIPALITIES

• SERVING AND DELIVERING OVER 500K MEALS ANNUALLY TO MORRIS COUNTY SENIOR CITIZENS INCLUDING THOSE THAT ARE HOMEBOUND

• CONTINUING TO PROVIDE COUNTY-OWNED AND MAINTAINED BUILDINGS / FACILITY SPACE TO OVER 20 COMMUNITY BASED HUMAN SERVICE PROVIDERS TO SUPPORT THOSE IN NEED

• CONTINUING TO PROVIDE A WIDE VARIETY OF HUMAN / SOCIAL SERVICE PROGRAMS:
  • AGING, DISABILITIES, AND VETERAN SERVICES
  • MENTAL HEALTH SERVICES
  • SUBSTANCE USE DISORDER SERVICES
  • TRANSPORTATION SERVICES
PUBLIC SAFETY SERVICES
PROTECTING OUR COMMUNITY

• **Morris County Sheriff’s Office**
  • Courthouse Security / Warrant Processing
  • Crime Scene Investigation Services provided to all municipalities
  • Canine Services provided to all municipalities
  • County Correctional Facility

• **Office of the Morris County Prosecutor**
  • Investigation and Prosecution of all major crimes

• **County Office of Emergency Management**
  • Coordinates County-wide Emergency Planning in conjunction with all 39 municipalities
  • Provides emergency planning support and training to all school districts
  • Mutual Aid EMS/BLS services offered to all municipalities
PUBLIC SAFETY SERVICES
PROTECTING OUR COMMUNITY

• **Public Safety Training Academy**
  • **Certified Police/Fire/EMS training facility available to all municipalities**
  • **4,670 Police Officers received training in 2017**
  • **4,363 Firefighters received training in 2017**
  • **Shared Service Agreements in place with 9 Municipal Fire Departments in Essex, Hudson, Middlesex and the Port Authority**

• **911 Emergency Communication Center**
  • **Providing emergency dispatch services for 25 municipalities**
  • **Providing interoperable communications for all municipalities**
  • **80,406 9-1-1 calls received in 2017**
  • **342,848 Municipal Administrative calls received in 2017**
  • **542,040 Public Safety events recorded in 2017**
  • **Law Enforcement Records Management System available to all municipalities**
PUBLIC SAFETY SERVICES
PROTECTING OUR COMMUNITY

- **County-Wide Weights and Measures Services**
  - Protecting consumers throughout the county

- **Office of Health Management**
  - Coordination of county-wide health communications / Public health planning
  - Environmental health services
  - Provides 24/7 county-wide hazmat emergency response to all municipalities
  - Provides local health services to 8 Morris County municipalities
PUBLIC SAFETY SERVICES
PROTECTING OUR COMMUNITY

• **Juvenile Detention Center**
  - Safe and secure environment for juveniles charged with a crime
  - Shared Service Agreements in place with Hunterdon, Sussex, and Warren
  - Shared Service Agreements in place as a back up facility to Hudson and Union

• **Youth Shelter**
  - Secure environment for juveniles requiring placement
  - Shared Service Agreements in place with Hunterdon, Sussex and Warren

• **Medical Examiner’s Office**
  - Shared Service Agreements in place with Sussex and Warren
PLANNING / LIBRARY / COMMUNICATION SERVICES

IMPROVING OUR QUALITY OF LIFE

- **Planning Services**
  - Management of preservation efforts and associated funding
    - Farmland, Open Space, Historic Preservation, Flood Mitigation, and Trails Construction
  - Development Review and Long Range Planning (Planning Board)
  - Management of the construction appeal process for all Morris County Municipalities

- **County Library Services**
  - Serving over 2,800 patrons weekly
  - Total of 313,232 items borrowed in 2017

- **Communications / Digital Media Services**
  - Serving the public’s open records request(s)
  - Publicizing “This Week in Morris County” which contains a comprehensive listing of Morris County Government events and issues, including the Morris County Park System and all arts and cultural activities
MAINTAINING OUR CRITICAL INFRASTRUCTURE

• 287 MILES OF COUNTY ROADS THROUGHOUT ALL MORRIS COUNTY MUNICIPALITIES
• 1,000 BRIDGES AND CULVERTS THROUGHOUT ALL MORRIS COUNTY MUNICIPALITIES
• 3 FREIGHT RAILROADS
• 960 VEHICLES AND OR PIECES OF EQUIPMENT
• 3.3 MILLION SQUARE FEET OF BUILDINGS/STRUCTURES
• FACILITIES REQUIRED BY THE JUDICIARY
• ALL TREES WITHIN THE COUNTY’S ROAD RIGHT-OF-WAY
• MOSQUITO CONTROL SERVICES THROUGHOUT ALL MORRIS COUNTY MUNICIPALITIES
PRUDENT DEBT PRACTICES
STABILIZE THE TAX EFFORT & MAINTAIN A
SOUND COUNTY-WIDE INFRASTRUCTURE

THE 2018 CAPITAL BUDGET AUTHORIZES $31.1M FOR VARIOUS CAPITAL
INFRASTRUCTURE PROJECTS:

• $20.1M DEDICATED FOR PUBLIC WORKS INITIATIVES AND INCLUDES:
  • RESURFACING OF 24.1 MILES OF COUNTY ROADS
  • CONSTRUCTION OF 4 BRIDGES
  • DESIGN OF 7 BRIDGES
  • RAILROAD IMPROVEMENTS
  • A NEW HEATING SYSTEM FOR HOMELESS SOLUTIONS
  • ENVIRONMENTAL REMEDIATION PROJECTS
  • DESIGN OF A NEW COURTHOUSE
PRUDENT DEBT PRACTICES
STABILIZE THE TAX EFFORT & MAINTAIN A SOUND COUNTY-WIDE INFRASTRUCTURE

ADDITIONAL 2018 CAPITAL BUDGET INVESTMENTS INCLUDE:

• $2.4M FOR INFORMATION TECHNOLOGY EQUIPMENT AND UPGRADES
• $1.8M FOR PARK COMMISSION IMPROVEMENTS
• $1.7M FOR CAMPUS UPGRADES TO THE COUNTY COLLEGE OF MORRIS
• $1.6M FOR UPGRADES TO THE 9-1-1 COMMUNICATIONS CENTER
• $1.2M OF PUBLIC SAFETY UPGRADES IN THE SHERIFF’S OFFICE
• $0.9M FOR FIRE DETECTION AND SUPPRESSION SYSTEMS
• $0.6M FOR UPGRADES TO THE SCHOOL OF TECHNOLOGY
• $0.3M FOR MAPS AND NUTRITION TRANSPORTATION VEHICLES
WHAT RATING AGENCIES SAY ABOUT MORRIS COUNTY’S FINANCIAL INTEGRITY

IN JUNE OF 2017 STANDARD AND POOR'S NOTES:

• “THE COUNTY’S MANAGEMENT HAS STRONG FINANCIAL POLICIES AND PRACTICES”
• “MORRIS COUNTY’S BUDGETARY PERFORMANCE IS STRONG”
• “MORRIS COUNTY BUDGETARY FLEXIBILITY IS VERY STRONG”
• “MORRIS COUNTY HAS A HISTORY OF MAINTAINING STRONG TO VERY STRONG AVAILABLE CURRENT FUNDS”
• “MORRIS COUNTY ACTIVELY MANAGES ITS CAPITAL NEEDS”
• “HISTORY OF CONSERVATIVE BUDGETING AND BALANCED FINANCIAL OPERATIONS”
• “VERY STRONG LIQUIDITY”
• “MORRIS COUNTY HAS A HISTORY OF PROACTIVE FINANCIAL FORECASTING”
WHAT RATING AGENCIES SAY ABOUT MORRIS COUNTY’S FINANCIAL INTEGRITY

IN JUNE OF 2017 MOODY’S NOTES:

• “THE HIGHEST QUALITY AAA RATING REFLECTS THE COUNTY’S SUBSTANTIAL TAX BASE, STRONG DIVERSE ECONOMY, WELL MANAGED FINANCIAL OPERATIONS, HEALTHY RESERVE LEVELS, AND MODEST DEBT BURDEN” AS CREDIT STRENGTH ..CONSERVATIVE FINANCIAL MANAGEMENT PRACTICES”

• “OUR EXPECTATION THAT THE COUNTY’S FINANCIAL POSITION WILL REMAIN STRONG”

• “MANAGEMENT IS CONSTANTLY LOOKING AT INITIATIVES TO IMPROVE THE FINANCIAL POSITION OF THE COUNTY”

• “THE COUNTY’S DEBT WILL REMAIN MODEST IN THE NEAR TO MEDIUM TERM”

• “PRINCIPAL AMORTIZATION IS ABOVE-AVERAGE AT 95.2% OVER THE NEXT 10 YEARS”

• “MANAGEMENT HAS A HISTORY OF BUDGETING CONSERVATIVELY AND MAINTAINING SUFFICIENT LEVEL OF FUND BALANCE”
THE 2018 BUDGET DEFINES “FINANCIAL INTEGRITY”

• The 2018 Budget remains structurally balanced with recurring revenues matches recurring expenses.

• The County’s financial strength is enhanced through the continued weekly budget meetings of the Freeholder Budget Sub-Committee who regularly perform economic, revenue and expense reviews along with the evaluation of annual budget execution.

• The adoption of a formal fund balance and reserve policy provides long-term financial stability.

• The annual development of a prioritized spending plan along with established contingency plans provides ongoing flexibility.
THE 2018 BUDGET DEFINES “FINANCIAL INTEGRITY”

• The development and analysis of multi-year financial planning permits the governing body time to consider and deliberate the affordability of actions or initiatives before they become part of a future year’s annual budget.

• The strict adherence to conservative, formally adopted debt management policies enables Morris County to manage and evaluate the future debt profiles.

• The enhanced implementation of a well defined and coordinated county-wide economic development and tourism strategy is in place to ensure ongoing decades of continued financial integrity.
DEFINING OUR FUTURE THROUGH “STRATEGIC PLANNING”

- In 2016 Morris County began a Strategic Planning Process to prioritize and guide the efforts of the County Government.

- This comprehensive community process has resulted in the identification of 5 Focus Areas:
  - Public Safety
  - Health and Human Services
  - Infrastructure
  - Economic Development
  - Quality of Life
RECOGNIZING THE IMPACTS OF STRATEGIC PLANNING

• Future Budget Strengths and Opportunities:
  
  • Leasing of Morris View to Allaire Healthcare is anticipated to result in continued savings and expanded available services.
  
  • While the implementation of a Prescription Drug Plan for employees and retirees in a “self-insured” environment has required the establishment of short-term reserves, it is anticipated to result in long-term savings.
  
  • The completion of the renewable energy projects in a manner as to minimize the need to call upon the county guarantee for debt service.
STRATEGIC PLANNING
PREPARING FOR THE FUTURE

• **Future Budgets’ “Watch List”:**
  
  • The continued and growing need to provide additional Human Services programs within our communities
  
  • The expiration of the 2% Interest Arbitration Cap
  
  • Anticipated increases in Health Insurance and Pension costs
  
  • The environmental remediation required at Central Park of Morris County
  
  • Required compliance modifications and/or expansion to the Courthouse Complex
  
  • Eventual mandatory upgrade of the County’s Public Safety emergency radio system (includes a new radio for every police vehicle, EMS unit, and fire apparatus in the County)
STRATEGIC PLANNING
PREPARING FOR THE FUTURE

• Future Budgets’ "Watch List" (Continued)
  
  • Anticipated increases in State Psychiatric costs to Morris County

  • The potential expansion of the county-operated EMS program based upon the requests of municipalities

  • Understanding, preparing, solving for changing economic trends and demographics which will continue to negatively impact Morris County if not altered.
    
    • Increase focus and investment of time and resources to optimize Economic Development and Tourism opportunities

  • The continued risk of reduced Federal and/or State funding
2018 MORRIS COUNTY BUDGET
IN SUMMARY

- Prudent fiscal management results in structural stability:
  - An average tax increase of $1.67 per Morris County home
  - The leasing of Morris View Healthcare to Allaire and the transition to a self-insured prescription drug plan are both intended to provide future long term savings
  - A mission-driven allocation of financial resources to:
    - Human Services programs
    - Services to combat the opioid epidemic
    - Public Safety services
    - Economic development initiatives
    - Environmental investments
MORRIS COUNTY
2018 OPERATING BUDGET

THANK YOU

QUESTIONS ????