<u>MORRIS COUNTY IMPROVEMENT AUTHORITY</u> (<u>A COMPONENT UNIT OF THE COUNTY OF MORRIS</u>) <u>COUNTY OF MORRIS, NEW JERSEY</u>

<u>FINANCIAL STATEMENTS</u> <u>FOR THE YEAR ENDED DECEMBER 31, 2018</u> <u>WITH INDEPENDENT AUDITOR'S REPORT</u>

MORRIS COUNTY IMPROVEMENT AUTHORITY

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MORRIS COUNTY IMPROVEMENT AUTHORITY (A Component Unit of the County of Morris) ROSTER OF OFFICIALS DECEMBER 31, 2018

COMMISSIONERS

POSITION

TERM EXPIRES

John Bonanni
Christina Ramirez
Ellen Sandman
Beti Bauer
Scott Gallopo

Chairperson	February 1, 2022
Vice Chairperson	February 1, 2023
Secretary	February 1, 2019
Treasurer	February 1, 2021
Assistant Secretary	February 1, 2020

McManimon, Scotland & Baumann LLC

General Counsel and Bond Counsel

Thomas M. Ferry, CPA, RMA

Acacia Financial Group, Inc.

NW Financial Group, LLC

Auditor

Financial Advisor

Financial Advisor

Ferraioli, Wielkotz, Cerullo & Cuva, P.A.

Charles J. Ferraioli, Jr., MBA, CPA, RMA Steven D. Wielkotz, CPA, RMA James J. Cerullo, CPA, RMA Paul J. Cuva, CPA, RMA Thomas M. Ferry, CPA, RMA Certified Public Accountants 401 Wanaque Avenue Pompton Lakes, New Jersey 07442 973-835-7900 Fax 973-835-6631 Newton Office 100B Main Street Newton, N.J. 07860 973-579-3212 Fax 973-579-7128

INDEPENDENT AUDITOR'S REPORT

Honorable Chairperson and Commissioners Morris County Improvement Authority County of Morris Administration and Records Building 5th Floor Morristown, New Jersey 07963-0900

Report on the Financial Statements

We have audited the accompanying statement of net position of the Morris County Improvement Authority as of December 31, 2018, and the related statements of revenues, expenses, and changes in net position and cash flows for the year then ended, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America, the audit requirements prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey (the "Division"), and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.



Honorable Chairperson and Commissioners Morris County Improvement Authority Page 2

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Morris County Improvement Authority as of December 31, 2018, and the respective changes in financial position and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis which follows this report be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of the financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprises the Morris County Improvement Authority's financial statements. The supplementary information listed in the table of contents and the letter of comments and recommendations section are presented for purposes of additional analysis and are not a required part of the basic financial statements.



Honorable Chairperson and Commissioners Morris County Improvement Authority Page 3

The supplemental information listed in the table of contents is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental information listed in the table of contents are fairly stated in all material respects in relation to the financial statements taken as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 29, 2019 on our consideration of the Morris County Improvement Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Morris County Improvement Authority's internal control over financial reporting and compliance and compliance.

Thomas M. Ferry, C.P.A. Registered Municipal Accountant

Ferraioli Wielkotz Cerullo & Cuva FERRAIOLI, WIELKOTZ, CERULLO & CUVA, P.A. Certified Public Accountants

April 29, 2019



MANAGEMENT'S DISCUSSION AND ANALYSIS DECEMBER 31, 2018

As management of the Morris County Improvement Authority, we offer the Authority's financial statements, this narrative overview and analysis of the Authority's financial performance during the fiscal year ended December 31, 2018. Please read this analysis in conjunction with the Authority's financial statements, which follow this section.

OVERVIEW OF THE FINANCIAL STATEMENTS

This annual report includes this management discussion, the independent auditor's report and the basic financial statements of the Authority. The financial statements also include notes that explain in more detail some of the information in the financial statements.

REQUIRED FINANCIAL STATEMENTS

The financial statements of the Authority report information of the Authority using accounting methods similar to those used by private sector companies. These statements offer short and long-term financial information about its activities. The Statement of Net Position includes all of the Authority's assets and liabilities and provides information about the nature and amounts of investments in resources (assets) and the obligations to Authority creditors (liabilities). It also provides the basis for evaluating the capital structure of the Authority and assessing the liquidity and financial flexibility of the Authority.

All of the current year's revenues and expenses are accounted for in the Statement of Revenues, Expenses, and Changes in Net Position. This statement measures the results of the Authority operations over the past year and can be used to determine whether the Authority has recovered all its costs through its user fees and other charges, operational stability and credit worthiness.

The final required financial statement is the Statement of Cash Flows. This statement reports cash receipts and cash payments, and net changes in cash resulting from operations, investing and financing activities and provides answers to such questions as what operational sources provided cash, what was cash used for, and what was the change in cash balance during the reporting period.

FINANCIAL ANALYSIS OF THE AUTHORITY

One of the most important questions asked about the Authority's finances is "Is the Authority as a whole better able to fulfill its mission as a result of this year's activities?" The Statement of Net Position and the Statement of Revenues, Expenses, and Changes in Net Position report information about the Authority's activities in a way that will help answer this question. In addition, long-term trends need to be reviewed to best assess the financial health of the Authority. These two statements report net position of the Authority and the changes in those assets. The reader can think of the Authority's net position - the difference between

MANAGEMENT'S DISCUSSION AND ANALYSIS, CONTINUED DECEMBER 31, 2018

FINANCIAL ANALYSIS OF THE AUTHORITY, CONTINUED

assets and liabilities - as one way to measure financial health or financial position. Over time, increases or decreases in the Authority's net position are one indicator of whether its financial health is improving or deteriorating. However, one will need to consider other non - financial factors such as changes in economic conditions, development, and new or changed government regulation.

NET POSITION

A summary of the Authority's Statement of Net Position is presented in the following table:

CONDENSED STATEMENT OF NET POSITION

	FY <u>2018</u>	FY <u>2017</u>
ASSETS		
Current and Other Assets	\$442,196	\$ 488,993
Total Assets	\$442,196	\$ 488,993
LIABILITIES and RESERVES		
Accounts Payable	\$700	\$0
Total Liabilities	\$700	\$0
NET POSITION		
Unrestricted	\$441,496	\$ 488,993
Total Net Position	\$441,496	\$ 488,993

MANAGEMENT'S DISCUSSION AND ANALYSIS, CONTINUED DECEMBER 31, 2018

CONDENSED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

	FY <u>2018</u>	FY <u>2017</u>
Operating Revenues Non-Operating Revenues	\$ 9,106 322	\$ 55,703 358,467
Total Revenues	\$ 9,428	\$ 414,170
Operating Expenses	\$ 56,925	\$ 75,099
Total Expenses	\$ 56,925	\$ 75,099
Change in Net Position	\$ (47,497)	\$ 339,071
Beginning Net Position	\$ 488,993	\$ 149,922
Ending Net Position	\$ 441,496	\$ 488,993

As can be seen in the above table, net position decreased by \$47,497 and increased by \$339,071 in 2018 and 2017, respectively.

MANAGEMENT'S DISCUSSION AND ANALYSIS, CONTINUED DECEMBER 31, 2018

BUDGETARY HIGHLIGHTS

The Authority prepares and submits an annual operating budget to the State of New Jersey, which approves the budget for adoption by the Authority prior to the beginning of the fiscal year.

The following table provides the budget highlights for 2018 and 2017, respectively:

December 51,							
		2018 <u>Budget</u>		2018 <u>Actual</u>		2017 <u>Budget</u>	2017 <u>Actual</u>
<u>Revenues</u> Administrative Fees Participant Contributions	\$	29,500	\$	9,106	\$	29,500	\$ 55,703
for Debt Service Other Revenues Net Position Anticipated		23,580,338 400 127,650		22,481,224 322 127,650		20,027,091 400 148,950	20,027,091 358,467 148,950
	\$	23,737,888	\$	22,618,302	\$	20,205,941	\$ 20,590,211
Appropriations Administration Expenses Non-Operating Appropriations:	\$	157,550	\$	56,925	\$	178,850	\$ 75,099
Principal Payments on Conduit Debt Service Interest on Conduit Debt		13,585,000 9,995,338		13,585,000 8,896,224		13,600,000 6,427,091	13,600,000 6,427,091
	\$	23,737,888	\$	22,538,149	\$	20,205,941	\$ 20,102,190

Budget vs. Actual December 31,

DEBT ADMINISTRATION

The Authority has been aggressive in attracting conduit debt issues. At December 31, 2018, there is \$216,940,000 of Outstanding Conduit Permanent Debt.

More detailed information about the Authority's long-term debt liabilities is presented in Note 2 of the financial statements.

MANAGEMENT'S DISCUSSION AND ANALYSIS, CONTINUED DECEMBER 31, 2018

CONTACTING THE AUTHORITY

This financial report is designed to provide our customers and creditors with a general overview of the Authority's finances and to demonstrate the Authority's accountability for the fees it receives. If you have any questions about this report or need additional information, contact the Morris County Improvement Authority, County of Morris, Administration and Records Building, 5th floor, Morristown, NJ 07963-0900 or call 973-285-6020.

Exhibit A

MORRIS COUNTY IMPROVEMENT AUTHORITY (A Component Unit of the County of Morris) STATEMENT OF NET POSITION DECEMBER 31, 2018

ASSETS

Current Assets: Cash and Cash Equivalents	\$	442,196
Total Current Assets	\$	442,196
TOTAL ASSETS	\$	442,196
LIABILITIES		
Accounts Payable	\$	700
NET POSITION		
Unassigned	-	441,496
TOTAL NET POSITION & LIABILITIES	\$	442,196

The accompanying Notes to the Basic Financial Statements are an integral part of this statement.

MORRIS COUNTY IMPROVEMENT AUTHORITY <u>Exhibit B</u> (A Component Unit of the County of Morris) STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN NET POSITION DECEMBER 31, 2018

Operating Revenues	
Administrative Fees	\$ 9,106
Total Operating Revenues	\$ 9,106
Operating Expenses	
Administrative	\$ 56,925
Total Operating Expenses	\$ 56,925
Operating Income (Loss)	\$ (47,819)
Non-Operating Revenues (Expenses)	
Interest Income	\$ 322
Total Non-Operating Revenues (Expenses)	\$ 322
Change in Net Position	\$ (47,497)
Net Position, January 1,	\$ 488,993
Net Position, December 31,	\$ 441,496

The accompanying Notes to the Basic Financial Statements are an integral part of this statement.

MORRIS COUNTY IMPROVEMENT AUTHORITY (A Component Unit of the County of Morris) STATEMENT OF CASH FLOWS DECEMBER 31, 2018	<u>Exhibit C</u>		
CASH FLOWS FROM OPERATING ACTIVITIES:			
	\$	9,106	
Cash receipts from customers	Ф		
Cash payments to suppliers for goods and services		(56,225)	
Net cash used for Operating Activities	\$	(47,119)	
CASH FLOW FROM INVESTING ACTIVITIES:			
Interest on cash equivalents	\$	322	
Net cash provided by Investing Activities	\$	322	
NET DECREASE IN CASH AND CASH EQUIVALENTS	\$	(46,797)	
CASH AND CASH EQUIVALENTS, JANUARY 1,	\$	488,993	
CASH AND CASH EQUIVALENTS, DECEMBER 31,	\$	442,196	
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:			
Operating Income (Loss)	\$	(47,819)	
Increase/(Deficit) in Accounts Payable	Ψ	700	
mercase/(Denen) in Accounts I ayable		700	
NET CASH USED FOR OPERATING ACTIVITIES	\$	(47,119)	

The accompanying Notes to the Basic Financial Statements are an integral part of this statement.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. <u>Authority Description</u>

The Morris County Improvement Authority (the "Authority") is a public body politic, corporate, organized, and existing under the County Improvement Authorities Law, constituting Chapter 183 of the Pamphlet Laws of 160, as Amended and Supplemented, N.J.S.A. 40:37A-1, et seq., and was created by virtue of an ordinance of the County of Morris, New Jersey (the "County"), adopted April 10, 2002.

B. <u>Component Unit</u>

These financial statements present the Morris County Improvement Authority (a Component Unit of the County of Morris). GASB has issued Statements No. 39 and 61, which amend GASB 41 and requires the financial reporting entity to include both the primary government and those component units. Component units are legally separate organizations for which the Authority is financially accountable or other organizations for which the nature and significance of their relationship with the primary government is such that exclusion would cause the reporting entity's financial statements to be misleading or incomplete. The Authority is financially accountable to the County of Morris (the "County") since the County appoints a voting majority of the Authority's commissioners, and (1) the County is able to significantly influence the programs and services performed or provided by the Authority; or (2) the County is legally entitled to or can otherwise access the Authority's resources; the County is legally obligated or has otherwise assumed the responsibility to finance the deficits of, or provide financial support to, the Authority; or the County is obligated for the debt of the Authority. Component units may also include organizations that are fiscally dependent on the County in that the County approves the budget, the issuance of debt, of the levying of taxes. Based on the forgoing criteria, the Authority is a component unit of the County.

The Division of Local Government Services, Department of Community Affairs, State of New Jersey has not mandated that municipalities in the State of New Jersey implement GASB 34 therefore, the County's financial statements are not presented.

C. Accounting Principles

On August 26, 1983, the State of New Jersey enacted P.L. 1983, Chapter 313 providing for a State review of the financial operations of local authorities. The responsibility for this review was given to the Local Finance Board and the Division of Local Government Services of the Department of Community Affairs (DCA).

The DCA has recognized the National Council on Governmental Accounting (NCGA) Statement 1, "Governmental Accounting and Financial Reporting Principles", and subsequent NCGA statements and interpretations as authoritative on application of generally accepted accounting principles (GAAP) for local authorities. In July of 1984, the Governmental Accounting Standards Board (GASB) became the successor organization to the NCGA as the promulgator of standards of financial accounting and reporting with respect to activities and transactions of State and local governmental entities.

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>, (continued)

C. Accounting Principles, (continued)

GASB Statement No. 20 recognizes that the accounting and financial reporting activities of authorities are considered to be proprietary activities. In accordance with Statement No. 20, the Authority has applied all GASB pronouncements.

D. Budgets and Budgetary Accounting

An annual budget is required to be adopted and integrated into the accounting system to provide budgetary control over revenues and expenditures. Budget amounts presented in the accompanying financial statements represent amounts adopted by the Authority and approved by the State Division of Local Government Services per N.J.S.A. 40A:4 et seq.

E. Basis of Presentation

On January 1, 2012, the Authority adopted the provisions of Governmental Accounting Standards Board Statement No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position,* which amends the net position reporting requirement of Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis for State and Local Governments,* and other pronouncements by incorporating deferred outflows from resources and deferred inflows of resources into the definitions of the required components of the residual measure and by renaming that measure as net position, rather than net position. The classifications of net position are defined as follows:

- Invested in capital assets, net of related debt This component of net position consists of capital assets, including restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. If there are any significant unspent related debt proceeds at year-end, the portion of the debt attributable to the unspent proceeds are not included in the calculation of invested in capital assets, net of related debt. Rather that portion of the debt is included in the same net position component as the unspent proceeds.
- *Restricted* This component of net position consists of constraints placed on net position used through external constraints imposed by creditors (such as through debt convents), grantors, contributors, or laws or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation.
- *Unrestricted* This component of net position consists of net position that do not meet the definition of "restricted" or "invested in capital assets, net of related debt."

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>, (continued)

F. Basis of Accounting

The financial statements of the Authority have been prepared on the accrual basis and in accordance with accounting principles generally accepted in the United States of America (GAAP) under the accrual basis of accounting, revenues are recognized when they are earned and expenses are recognized when the liability is incurred.

G. Property, Plant, and Equipment

At December 31, 2018, the Authority did not own any property, plant, or equipment.

2. CONDUIT DEBT OBLIGATIONS

The Authority has issued debt on behalf of third-party entities. The Authority has no obligation for the debt beyond the resources provided by the related leases or loans, and, accordingly, the debt is not reflected as a liability in the accompanying financial statements.

2018

The aggregate principal amounts outstanding on this debt at December 31, 2018 are as follows:

Bonds:
The second secon

Lincoln Park	Series 2009 (Note 2A)	\$ 900,000
Newton	Series 2009 (Note 2B)	1,660,000
Renewable Energy 2009A	Series 2009A (Note 2C)	10,080,000
Refunding Bonds	Series 2010 (Note 2D)	6,375,000
Renewable Energy 2011A	Series 2011 (Note 2E)	20,565,000
Pooled Program Lease Revenue	Series 2011 (Note 2F)	10,560,000
Pooled ERI Refunding Bonds	Series 2011 (Note 2G)	985,000
Sussex Renewable Energy	Series 2011 (Note 2H)	16,605,000
School District Revenue Refunding	Series 2012 (Note 2I)	22,305,000
Pooled Program Bonds, 2012A	Series 2012A (Note 2J)	15,520,000
Pooled Program Bonds, 2012B	Series 2012B (Note 2K)	5,515,000
Denville Refunding 2013	Series 2013 (Note 2L)	5,400,000
Lease Revenue Bonds (Refunded)	Series 2015 (Note 2M)	1,420,000
Refunding (Lincoln Park)	Series 2016 (Note 2N)	15,535,000
Drew University Project	Series 2017 (Note 2O)	 83,515,000
		\$ 216,940,000

2. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

A. Loan Program Bonds, Lincoln Park, Series 2009 (County Guaranteed)

On February 25, 2009 the MCIA issued bonds in the amount of \$20,930,000, with a final maturity date of March 15, 2030, at an interest rate ranging from 2.000% to 5.000%. Lincoln Park shall apply the proceeds of Lincoln Park bond to refund its bond anticipation notes dated February 27, 2008 and maturing February 26, 2009 in the aggregate principal amount of \$21,078,850 issued for the purpose of temporarily financing the costs of the Lincoln Park Projects and to pay a portion of the interest due on the Series 2009 Bonds on September 15, 2009. On August 18, 2016, \$16,575,000 of these bonds were refunded through issuance of \$15,535,000 of County of Morris Guaranteed Pooled Program Bonds at an interest rate of 4.000% with a final maturity date of March 15, 2030. The amount of bonds not refunded amount to \$2,595,000 and have a final maturity date of March 15, 2019, at interest rates ranging from 3.000% to 4.000%. The Lincoln Park Project consists of (i) the construction and renovation of certain municipal buildings and various other capital projects in and by Lincoln Park, and (ii) the payment of any costs associated with the issuance of the Lincoln Park Bond (the "Lincoln Park Projects").

B. Loan Program Bonds, Town of Newton, Series 2009 (County Guaranteed)

On September 16, 2009 the MCIA issued bonds in the amount of \$4,285,000 with a final maturity date of October 1, 2023, at an interest rate ranging from 2.00% to 5.00%. The proceeds will be issued in (i) refinancing bond anticipation notes originally issued for various purposes including the acquisition of equipment, renovation of buildings and infrastructure and the initial planning expenses for redevelopment planning; and (ii) payment of certain costs of issuance in connection with the issuance of the Newton Local Unit Bond.

C. <u>Renewable Energy Program, Series 2009A (County Guaranteed)</u>

On February 18, 2010 the Morris County Improvement Authority issued bonds in the amount of \$21,600,000 with a final maturity date of August 15, 2025, at an interest rate ranging from 1.223% to 5.200%. The bonds are being issued to (i) finance the Renewable Energy Projects and the Capital Improvement Projects for each of the Series 2009A Local Units, (ii) reimburse certain Renewable Energy Program development costs paid by the County and the Authority, (iii) pay certain fees and costs incurred by or for the Tioga Solar Morris County 1, LLC (the "Company") in connection with the Renewable Energy Program, and (iv) pay the various costs of issuing the Series 2009A Bonds.

D. Refunding Bonds, Series 2010 (County Guaranteed)

On August 11, 2010 the MCIA issued Refunding bonds on behalf of Washington Township Board of Education in the amount of \$12,260,000 with a final maturity date of August 15, 2023, at an interest rate ranging from 2.00% to 4.00%. These bonds were issued to provide for the refunding of 2014-2023 maturities of the outstanding 2003 Bonds of the School District (the Local Unit "Refunding Bond Ordinance,") and resulted in a net present value savings of \$472,332.

2. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

E. <u>Renewable Energy Program, Series 2011A (County Guaranteed)</u>

On December 8, 2011 the Morris County Improvement Authority issued bonds in the amount of \$33,100,000 with a final maturity date of June 15, 2027, at an interest rate ranging from 1.062% to 4.705%. On May 15, 2012 a \$1,200,000 note was issued maturing on January 15, 2013 at an interest rate of 1.062%. The purpose of which was to deposit in a capitalized interest account sufficient dollars to pay the interest on the Series 2011A Bonds on June 15, 2012 and December 15, 2012. The \$1,200,000 note was then extended to mature on January 15, 2014 and again extended to mature on January 15, 2015. On January 21, 2015 (notice dated January 14, 2015), a resolution was passed deferring maturity on the Series 2011B Note until February 16, 2015. This deferral was further extended to April 15, 2015 and again until June 15, 2015, per resolutions passed on February 11, 2015 and April 1, 2015, respectively. On April 22, 2015, a resolution was passed authorizing a Note Roll, thereby renewing the \$1.2 million Series 2011B Note at a reduced interest rate of 1.03% with a final maturity date of May 15, 2016. It is on that date that the note was retired. The bonds were issued to (i) finance a portion of the costs of the Renewable Energy Projects for each of the Series 2011 Local Units, (ii) reimburse certain Renewable Energy Program development costs paid by the County and the Authority, (iii) pay certain fees and costs incurred by or for Sunlight General Morris Solar, LLC (the "Company") in connection with the Renewable Energy Program, and (iv) pay the various costs of issuing the Series 2011A Bonds.

F. Pooled Program Bonds, Series 2011 (County Guaranteed)

On August 30, 2011 the MCIA issued bonds in the amount of \$16,490,000 with a final maturity date of August 15, 2036, at an interest rate ranging from 2.00% to 5.00%, and notes in the amount of \$10,930,000 at a rate of 1.5%. The payment of principal and interest on the entire bond and note issuance is secured by a full unconditional irrevocable guarantee by the County. The bonds and notes are being issued to finance the leasing of capital equipment and/or property in accordance with the County Improvement Authorities Law of the following Local Government Units:

Borough of Rockaway Town of Newton Morris County

2. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

G. <u>Refunding Bonds, Pooled ERI, Series 2011 (County Guaranteed)</u>

On December 20, 2011 the MCIA issued Refunding bonds in the amount of \$6,665,000 with a final maturity date of March 1, 2021, at an interest rate ranging from .700% to 3.480%. These bonds were issued to provide funds, together with investment income earned thereon, to (i) advance refund a \$6,005,000 callable portion of the Authority's \$6,230,000 aggregate principal amount of County of Morris Guaranteed Loan Revenue Bonds, Series 2003 (Pooled ERI), maturing on March 1 in the years 2014, 2015 and 2021, (ii) pay interest accrued and to accrue on the Callable Bonds from the date of delivery of the Series 2011 Bonds to and including March 1, 2013, the date fixed for the redemption of the Callable Bonds; and (iii) pay the costs of issuance incurred in connection with the issuance and delivery of the Series 2011 Bonds (See Note 2A).

H. Sussex Renewable Energy Program, Series 2011A&B

On December 14, 2011 the Morris County Improvement Authority issued bonds in the amount of \$26,715,000 with a final maturity date of June 15, 2027, at an interest rate ranging from 1.138% to 4.938% and notes in the amount of \$985,000 maturing January 15, 2013 at an interest rate of 1.50%. The bonds and notes are being issued to (i) finance a portion of the costs of the Renewable Energy Projects for each of the Series 2011 Local Units, (ii) reimburse certain Renewable Energy Program development costs paid by the County of Sussex and the Authority, (iii) pay certain fees and costs incurred by or for Sunlight General Sussex Solar, LLC (the "Company") in connection with the Renewable Energy Program, and (iv) pay the various costs of issuing the Series 2011A Bonds and the Series 2011B Note.

I. School District Revenue Refunding Bonds, Series 2012 (County Guaranteed)

On March 28, 2012 the Morris County Improvement Authority issued refunding bonds in the amount of \$28,230,000 with a final maturity date of October 1, 2029, at an interest rate ranging from 2.000% to 5.000%. The Bonds consist of (i) the advance refunding of \$30,507,000 of the outstanding callable principal amounts of the \$43,092,000 aggregate principal amounts of the County of Morris Guaranteed School District Revenue Bonds, Series 2004 dated March 31, 2004 maturing on or after October 1, 2015 at par, plus any unpaid accrued interest to October 1, 2014 and (ii) the payment of any costs associated with the issuance of the Series 2012 Local Unit Refunding Bond or the Series 2012 Bonds.

2. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

J. Pooled Program Bonds, Series 2012A (County Guaranteed)

On June 28, 2012 the Morris County Improvement Authority issued bonds in the amount of \$20,015,000 with a final maturity date of February 1, 2037, at an interest rate ranging from 2.000% to 3.625%. The payment of principal and interest on the entire bond and note issuance is secured by a full unconditional irrevocable guarantee by the County. The bonds are being issued to finance the leasing of capital improvements, refund outstanding Bond Anticipation Notes issued by the Borough of Chester, refund the 2011 Pooled Program Notes and additional costs for the expansion of the County Public Safety Academy in accordance with the County Improvement Authority law of the following local Governmental Units:

Borough of Chester County of Morris

K. Pooled Program Bonds, Series 2012B (County Guaranteed)

On June 28, 2012 the Morris County Improvement Authority issued bonds in the amount of \$8,500,000 with a final maturity date of February 1, 2027, at an interest rate ranging from 2.000% to 3.000%. The payment of principal and interest on the entire bond and note issuance is secured by a full unconditional irrevocable guarantee by the County. The bonds are being issued to finance various improvements to the Morris County Community College and are entitled to the benefits of the New Jersey County College Bonds Act, P.L. 1971, C. 12 as amended (the "Chapter 12 Act").

L. Pooled Program Refunding Bonds, Series 2013 (County Guaranteed)

On April 18, 2013 the Morris County Improvement Authority issued \$8,160,000 of County of Morris Guaranteed Authority Refunding Pooled Bonds with a final maturity date of September 1, 2023, at an interest rate ranging from 4.00% to 5.00%. The County adopted a guaranty ordinance on February 21, 2013, whereby the payment of principal and interest on the entire bond issuance is secured by a full unconditional irrevocable guarantee by the County. These bonds were issued to refund \$8,590,000 of the 2005 County of Morris Guaranteed Pooled Program Bonds.

2. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

M. Lease Revenue Refunding Bonds, Series 2015 (County Guaranteed)

On December 30, 2015, the Morris County Improvement Authority issued \$2,075,000 County Guaranteed Lease Revenue Refunding Bonds with a final maturity date of December 31, 2024 at an interest rate of 2.09%. These bonds were issued to provide the final refunding of the Pooled Program Bonds, Series 2005. The initial \$8,590,000 of the Pooled Program Bonds were refunded through the issuance of County of Morris Guaranteed Authority Refunding Pooled Program Bonds (See Note 2L).

The payment of principal and interest on the entire bond issuance is secured by a full unconditional irrevocable guarantee by the County. The Bonds are being issued to finance the leasing of capital equipment and/or property in accordance with the County Improvement Authorities Law of the following Local Government Units:

Township of Denville Township of Brick The Educational Services Commission of Morris County

N. Loan Program Bonds, Lincoln Park Refunded, Series 2016 (County Guaranteed)

On August 18, 2016, the Morris County Improvement Authority issued refunding bonds in the amount of \$15,535,000 with a final maturity date of March 15, 2030, at an interest rate of 4.000%. The County adopted a guaranty ordinance on April 27, 2016, whereby the payment of principal and interest on the entire bond issuance is secured by a full unconditional irrevocable guarantee by the County. These bonds were issued to (i) advance refund a \$16,575,000 callable portion of the Authority's aggregate principal amount of 2009 County of Morris Guaranteed Pooled Program Bonds and (ii) pay any costs associated with the issuance of the Lincoln Park Refunded Series 2016 Bonds.

O. Drew University Project, Series 2017

On December 19, 2017, the Morris County Improvement Authority issued bonds in the amount of \$83,515,000 with a final maturity date of October 1, 2047, at an interest rate of 6.250%. The bonds and notes are being issued to (i) refinance existing debt, (ii) to finance certain capital improvements to campus facilities located in the municipality of Madison, (iii) to fund capitalized interest if necessary, (iv) to fund a debt service reserve fund if necessary, and (v) to pay costs of issuance on the bond.

2. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

Schedule of Annual Debt Service of Principal and Interest for Local Units

Bonds:			
Year	Principal Amount	Interest Amount	<u>Total</u>
2019	\$ 13,500,000.00	\$ 9,223,757.01	\$ 22,723,757.01
2020	13,795,000.00	8,719,038.66	22,514,038.66
2021	14,135,000.00	9,360,547.14	23,495,547.14
2022	13,660,000.00	9,041,130.83	22,701,130.83
2023	14,570,000.00	8,464,073.85	23,034,073.85
2024-2028	56,125,000.00	33,281,160.42	89,406,160.42
2029-2033	25,225,000.00	23,354,143.80	48,579,143.80
2034-2038	20,465,000.00	17,693,578.17	38,158,578.17
2039-2043	22,090,000.00	11,618,437.50	33,708,437.50
2044-2047	23,375,000.00	3,765,937.50	27,140,937.50
	\$ 216,940,000.00	\$ 134,521,804.88	\$ 351,461,804.88
Long Term Portion	\$ 203,440,000.00		
Short Term Portion	13,500,000.00		
Total	<u>\$ 216,940,000.00</u>		

P. County Guaranteed Leasing Program, Series 2004 (County Guaranteed)

On August 4, 2004, the MCIA established a County Guaranteed Leasing Program with the Bank of America Leasing and Capital, LLC, up to a maximum amount of \$10,000,000. On June 12, 2006 this amount was increased to \$20,000,000. On June 11, 2007 it was increased an additional \$10,000,000 to \$30,000,000. The Leasing Program provides low cost, timely and turnkey lease financing to local units desiring to lease finance their equipment needs. The MCIA (Lessee) through a master lease purchase agreement which in 2005 was changed to Commerce Commercial Leasing, LLC (Now TD Equipment Finance) (Lessor), requests lessor to finance the acquisition of equipment on behalf of the local units.

Concurrently with or subsequent to the execution and delivery of this Lease, Lessee shall enter into a "Sublease Purchase Agreement", with a political subdivision of the State or a state or local governmental unit within the meaning of 1.103-1(a) of the Treasury Regulations promulgated under the Internal Code of 1986, as amended ("*Sublessee*"), pursuant to which Lessee will sublease the Equipment to Sublessee.

2. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

P. <u>County Guaranteed Leasing Program, Series 2004 (County Guaranteed)</u>, (continued)

In consideration of Lessor and Lessee entering into this Lease, Lessee intends to issue to Lessor a performance bond in a principal amount up to the Maximum Program Amount, which Bond will be issued directly to Lessor and will be payable to Lessor only upon a deficiency in Rental Payments due and owing under the Sublease, in which case the County of Morris will have fully, unconditionally and irrevocably guaranteed the payment of the principal of the Bond up to the Maximum Program Amount, plus interest thereon.

During the twelve month period ending December 31, 2018, five local units had closed on transactions, they are as follows:

Montville Township, Board of Education	\$ 388,332.00
Montville Township, Board of Education	574,596.85
East Hanover, Board of Education	138,659.85
Rockaway Township, Board of Education	371,504.50
Montville Township, Fire District No. 3	 352,707.00
	 1,825,800.20

Over the life of the County Guaranteed Leasing Program, \$56,086,417.69 of lease financing has been loaned. Payments totaling \$51,871,510.13 have been made and \$25,785,092.44 of the \$30,000,000.00 authorized is available for the program, as of December 31, 2018.

3. CASH AND CASH EQUIVALENTS AND INVESTMENTS

Cash

Custodial Credit Risk - Deposits

Custodial credit risk is the risk that in the event of a bank failure, the government's deposits may not be returned to it. The Authority's policy is based on New Jersey Statutes requiring cash be deposited only in New Jersey based banking institutions that participate in New Jersey Governmental Depository Protection Act (GUDPA) or in qualified investments established in New Jersey Statutes that are treated as cash equivalents. As of December 31, 2018, \$-0- of the Authority's bank balance of \$445,004.70 is exposed to custodial credit risk.

Investments

Investment Rate Risk

The Authority has a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. A formal investment policy was adopted on April 20, 2016.

Credit Risk

New Jersey Statutes limit municipal investments to those specified in the Statutes.

The type of allowed investments are Bonds of the United States of America, bonds or other obligations of the towns or bonds or other obligations of the local unit or units within which the Authority is located: obligations of federal agencies not exceeding 397 days; government money market mutual funds; the State of New Jersey Cash Management Plan; local government investment pools; or repurchase of fully collateralized securities.

Concentration of Credit Risk

The Authority places no limit on the amount the Authority may invest in any one issuer.

4. <u>SUBSEQUENT EVENTS</u>

The Authority has evaluated subsequent events through April 29, 2019, the date which the financial statements were available to be issued and no other items were noted for disclosure.

5. <u>COMMITMENTS AND CONTINGENT LIABILITIES</u>

We are advised by the Authority Counsel that they are unaware of any litigation or claims in which the Authority is involved. In Addition, they are not aware of any significant judgements rendered or settlements regarding the Authority made during the 2018 calendar year.

SUPPLEMENTARY DATA

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Schedule 1

MORRIS COUNTY IMPROVEMENT AUTHORITY (A Component Unit of the County of Morris) SCHEDULE OF OPERATING REVENUES AND COSTS OPERATING REVENUES COMPARED TO BUDGET FOR THE YEAR ENDED 2018

GOVERNMENTAL FUND

REVENUES	2018 <u>Budget</u>	2018 <u>Actual</u>
Administrative Fees Participant Contributions for Debt Service Other Revenues Net Position Anticipated	\$ 29,500 23,580,338 400 127,650	\$ 9,106 22,481,224 322 127,650
	\$ 23,737,888	\$ 22,618,302
APPROPRIATIONS Administration:		
Administration Expenses Non-Operating Appropriations	\$ 157,550	\$ 56,925
Principal Payments on Conduit Debt Service Interest on Conduit Debt	 13,585,000 9,995,338	 13,585,000 8,896,224
	\$ 23,737,888	\$ 22,538,149

Schedule 2

MORRIS COUNTY IMPROVEMENT AUTHORITY (A Component Unit of the County of Morris) SCHEDULE OF CASH RECEIPTS, CASH DISBURSEMENTS AND CHANGES IN CASH AND CASH EQUIVALENTS FOR THE YEAR ENDED 2018

Balance, December 31, 2017 Cash and Cash Equivalents	\$ 488,993
Increased by Receipts:	
Administrative Fees	\$ 9,106
Interest Income	 322
Total Receipts:	\$ 9,428
	\$ 498,421
Decreased by Disbursements:	
Operating Expenses	\$ 56,225
Total Disbursements:	\$ 56,225
Balance, December 31, 2018	
Cash and Cash Equivalents	\$ 442,196
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PART II

REPORT ON INTERNAL CONTROL AND ON COMPLIANCE AND OTHER MATTERS

COMMENTS AND RECOMMENDATIONS

YEAR ENDED DECEMBER 31, 2018

Ferraioli, Wielkotz, Cerullo & Cuva, P.A.

Charles J. Ferraioli, Jr., MBA, CPA, RMA Steven D. Wielkotz, CPA, RMA James J. Cerullo, CPA, RMA Paul J. Cuva, CPA, RMA Thomas M. Ferry, CPA, RMA Certified Public Accountants 401 Wanaque Avenue Pompton Lakes, New Jersey 07442 973-835-7900 Fax 973-835-6631 Newton Office 100B Main Street Newton, N.J. 07860 973-579-3212 Fax 973-579-7128

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Honorable Chairperson and Commissioners Morris County Improvement Authority County of Morris Administration and Records Building Morristown, New Jersey 07963-0900

We have audited, in accordance with auditing standards generally accepted in the United States of America; audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey; and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States, the financial statements of the Morris County Improvement Authority, (the "Authority"), a Component Unit of the County of Morris, in the County of Morris, as of and for the year ended December 31, 2018 and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, and have issued our report thereon dated April 29, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.



Honorable Chairperson and Commissioners Morris County Improvement Authority Page 2

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal controls and compliance. Accordingly, this communication is not suitable for any other purpose.

Thomas M. Ferry, C.P.A. Registered Municipal Accountant No. 497

Ferraioli, Wielkotz, Cerullo & Cuva, PA FERRAIOLI, WIELKOTZ, CERULLO & CUVA, P.A. Certified Public Accountants

Newton, New Jersey

April 29, 2019



GENERAL COMMENTS

Contracts and agreements Required to be Advertised for N.J.S.A. 40A:11-4

N.J.S. 40A:11-3 states:

a. "When the cost or price of any contract awarded by the contracting agent in the aggregate does not exceed in a contract year the total sum of \$17,500, the contract may be awarded by a purchasing agent when so authorized by ordinance or resolution, as appropriate to the contracting unit, of the governing body of the contracting unit without public advertising for bids, except that the governing body of any contracting unit may adopt an ordinance or resolution to set a lower threshold for the receipt of public bids or the solicitation of competitive quotations. If the purchasing agent is qualified pursuant to subsection b. of section 9 of P.L. 1971, c.198 (C.40A:11-9), the governing body of the contracting unit may establish that the bid threshold may be up to \$25,000. Such authorization may be granted for each contract or by a general delegation of the power to negotiate and award such contracts pursuant to this section.

b. Any contracts made pursuant to this section may be awarded for a period of 24 consecutive months, except that contracts for professional services pursuant to subparagraph (i) of paragraph (a) of subsection (1) of section 5 of P.L. 1971, c.198 (C.40A:11-5) may be awarded for a period not exceeding 12 consecutive months. The Division of Local Government Services shall adopt and promulgate rules and regulations concerning the methods of accounting for all contracts that do not coincide with the contracting unit's fiscal year.

c. The Governor, in consultation with the Department of the Treasury, shall, no later than March 1 of every fifth year beginning in the fifth year after the year in which P.L. 1999, c.440 takes effect, adjust the threshold amount and the higher threshold amount which the governing body is permitted to establish, as set forth in subsection a. of this section, or the threshold amount resulting from any adjustment under this subsection, in direct proportion to the rise or fall of the index rate as that term is defined in section 2 of P.L. 1971, c.198 (C.40A:11-2), and shall round the adjustment to the nearest \$1,000. The Governor shall, no later than June 1 of every fifth year, notify each governing body of the adjustment. That adjustment shall become effective on July 1 of the year in which it is made."

N.J.S. 40A:11-4 states: "Every contract awarded by the contracting agent for the provision or performance of any goods or services, the cost of which in the aggregate exceeds the bid threshold, shall be awarded only by resolution of the governing body of the contracting unit to the lowest responsible bidder after public advertising for bids and bidding therefore, except as is provided otherwise in this act or specifically by any other law. The governing body of a contracting unit may, by resolution approved by a majority of the governing body and subject to subsection b. and c. of this section, disqualify a bidder who would otherwise be determined to be the lowest responsible bidder, if the governing body finds that it has had prior negative experience with the bidder."

Effective July 1, 2016, the bid threshold in accordance with N.J.S.A. 40A:11-3 and 40A:11-4 (as amended) is \$17,500.00 and with a qualified purchasing agent the threshold may be up to \$40,000.00.

GENERAL COMMENTS (CONTINUED)

Contracts and Agreements Required to be Advertised for N.J.S.A. 40A:11-4 (continued)

The Commissioners of the Authority have the responsibility of determining whether the expenditures in any category will exceed the bid threshold within the fiscal year and where question arises as to whether any contract or agreement might result in violation of the statute, the Authorities' Attorney's opinion should be sought before a commitment is made.

The minutes indicated the bids were requested by public advertising per N.J.S. 40A:11-4. The minutes also indicated that resolutions were adopted authorizing the awarding of contracts or agreements for "Professional Services" per N.J.S. 40A:11-5 for Auditor, Attorney, Financial Advisor and Bond Counsel.

Inasmuch as the system of records did not provide for the accumulation of payments for categories for the performance of any work or the furnishing or hiring of any material or supplies, the results of such an accumulation could not reasonably be ascertained. Disbursements were reviewed, however, to determine whether any clear cut violation existed. None were noted.

Our review of the Authority's minutes indicated that resolutions were adopted authorizing the awarding of contracts or agreements for "Professional Services" per N.J.S.A. 40A:11-5.

Our examination of expenditures did not reveal any individual payments, contracts or agreements in excess of the statutory threshold "for the performance of any work or the furnishing or hiring of any materials or supplies," other than those where bids had been previously sought by public advertisement or where a resolution had been previously adopted under the provisions of N.J.S.A. 40A:11-6.

COMMENTS AND RECOMMENDATIONS DECEMBER 31, 2018

Comments

None

Recommendations

None

STATUS OF PRIOR YEAR'S AUDIT FINDINGS/RECOMMENDATIONS

There were no prior year audit findings/recommendations.

We wish to thank the Morris County Improvement Authority for their cooperation during the performance of our audit.

Respectfully submitted,

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(Thomas M. Ferry, C.P.A. Registered Municipal Accountant

Ferraioli, Wielkotz, Cerullo & Cuva, PA FERRAIOLI, WIELKOTZ, CERULLO & CUVA, P.A. Certified Public Accountants

April 29, 2019